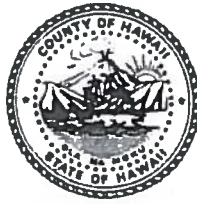


Harry Kim
Mayor

Wil Okabe
Managing Director

Barbara J. Kossow
Deputy Managing Director



Neil S. Gytoku
Housing Administrator

Duane Hosaka
Assistant Housing Administrator

COPY

DLIR WDC

County of Hawai'i
Office of Housing and Community Development

50 Wailuku Drive • Hilo, Hawai'i 96720 • (808) 961-8379 • Fax (808) 961-8685
Existing Housing: (808) 959-4642 • Fax (808) 959-9308
Kona: (808) 323-4300 • Fax (808) 323-4301

2018 OCT 19 A 11:49

October 18, 2018

Via Electronic and U.S. Mail

Jeanne Ohta
Special Projects Specialist
Workforce Development Council
830 Punchbowl Street, Room 417
Honolulu, HI 96813
e-mail: jeanne.y.ohata@hawaii.gov

Re: Hawai'i County Workforce Development Board: Local Area Performance Negotiations

Dear Ms. Ohta:

The Lava Eruption and Flooding from Hurricane Lane had tremendous effect on our economy and many business closed or reduced hours of operations. We believe this issue and the following factors could affect our County's Performance numbers:

- Recent Rapid Response events and our upcoming Job Fair have shown an **increase** in the number of workers seeking support services;
- Unemployed workers are having difficulties in finding jobs because Recovery efforts will take time to re-establish businesses and develop new ones;
- The delay in our securing an Adult and Dislocated Workers contractor;
- Our difficulties in establishing a fully functional American Job Center Hawaii (AJCH) has affected the delivery of services from partners.

However, the Hawai'i County Workforce Development Board will strive to meet the projected performance standards being negotiated by:

- Hiring the Hawai'i Community College to operate the Adult and Dislocated Workers by November 16, 2018;
- Continue to operate the AJCH with the financial support from the County of Hawai'i;
- Work with Goodwill Industries to maintain the high level of performance with the Youth Program.



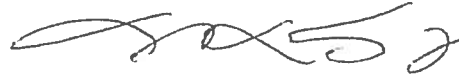
EQUAL HOUSING OPPORTUNITY
"HAWAII COUNTY IS AN EQUAL
OPPORTUNITY PROVIDER AND
EMPLOYER"

We will soon have the Hawai'i Community College operating our Adult and Dislocated Workers program, which will be located in the AJC.

Yours Truly,

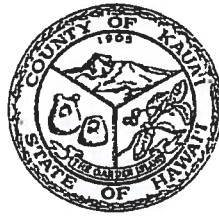


NEIL S. GYOTOKU
Housing Administrator



DAVID DE LUZ, JR.
Chairman
Hawai'i County Workforce
Development Board

Bernard P. Carvalho, Jr.
Mayor



Nadine K. Nakamura
Managing Director

COPY

OFFICE OF THE MAYOR
County of Kauai, State of Hawaii

4444 Rice Street, Suite 235, Lihue, Hawaii 96766
TEL (808) 241-4900 FAX (808) 241-6877

DLIR WDC

OCT 19 A 11: 54

DATE: 10/04/2018

TO: State of Hawaii
Workforce Development Council
830 Punchbowl St., Suite 417
Honolulu, Hawaii 96813
Attn: Allicyn C. H. Tasaka

SUBJECT: PY18 & PY19 Negotiated Performance Measures,
Workforce Innovations & Opportunity Act (WIOA)
Programs: Adult, Dislocated Worker & Youth

RE: Letter of Agreement

This is a letter of agreement to officially inform you that the County of Kauai, Chief Local Elected Official (CLEO) and the Kauai Workforce Development Board has carefully reviewed the performance data regarding the establishment of performance measures as guided by the State of Hawaii, Workforce Development Council (TEGL 9-17), and agree to the prescribed performance measures.

Inquiries regarding this official notice may be directed to: George K. Costa, Director, County of Kauai, Office of Economic Development at: (808) 241-4950.

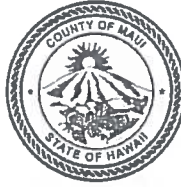
Sincerely,

Bernard P. Carvalho Jr.
Mayor, County of Kauai

J.Kaeo Bradford
Executive Director, KWDB

An Equal Opportunity Employer

ALAN M. ARAKAWA
Mayor



TEENA M. RASMUSSEN
Economic Development Director

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DLIR WDC

2018 OCT -9 P 1:46

OFFICE OF ECONOMIC DEVELOPMENT

COUNTY OF MAUI

2200 MAIN STREET, SUITE 305, WAILUKU, MAUI, HAWAII 96793, USA

Telephone: (808) 270-7710 • Facsimile: (808) 270-7995 • Email: economic.development@mauicounty.gov

October 5, 2018

Ms. Allicyn C.H. Tasaka
Executive Director
Workforce Development Council
Department of Labor and Industrial Relations, State of Hawaii
830 Punchbowl Street, Suite 417
Honolulu, HI 96813

Dear Ms. Tasaka:

SUBJECT: PY18 AND PY19 PERFORMANCE NEGOTIATION - LETTER OF AGREEMENT

The Maui County Workforce Development Board engaged in discussions with each of the state's other local workforce boards and agreed to adopt the PY 2018 and PY 2019 State Negotiated Performance Measures at the local level as follows:

Performance Measure	PY2018	PY2019
Adults		
Employment Rate – 2 nd qtr after exit	68.6	69.6
Employment Rate – 4 th qtr after exit	63.9	64.9
Median Earnings	\$5,250	\$5,350
Credential Attainment	51	52
Dislocated Workers		
Employment Rate – 2 nd qtr after exit	74	75
Employment Rate – 4 th qtr after exit	70.4	71.4
Median Earnings	\$7,000	\$7,300
Credential Attainment	66.5	67
Youth		
Education/Employment – 2 nd qtr after exit	59	60
Education/Employment – 4 th qtr after exit	55.9	56.4
Credential Attainment	61.1	62.1

Please contact Brian Nagami at (808) 270-8225 with any questions or comments.

Sincerely,

Leslie Wilkins
Chair, Maui County Workforce Development Board

Alan M. Arakawa
Mayor, County of Maui

MAUI COUNTY WORKFORCE DEVELOPMENT BOARD
LOCAL PERFORMANCE NEGOTIATIONS
NARRATIVE

The negotiation process for the local workforce development boards are designed to establish the performance measures for each respective county. The measures are directly tied to the outcomes negotiated for the State. As such, to negotiate any dilution of performance on one county's part, another county (or counties) would need to be willing to increase performance on that particular measure in order to maintain the outcomes negotiated by the state.

The Maui County Workforce Development Board (MCWDB) engaged in discussions with each other local board in the state (Hawaii, Kauai, Oahu). Each board expressed the inability to bear the burden of increasing their performance measures in order to shoulder the lowering of them by of other boards. Due to these considerations, MCWDB will adhere to the State negotiated performance measures for WIOA Title I Adult, Dislocated Worker, and Youth programs for PY 18 and 19.

OPPORTUNITIES & CHALLENGES

The County of Maui faces challenges in reaching performance goals shared by other local areas in the state of Hawaii as well as unique challenges due to differences between the counties. MCWDB also sees opportunities related to workforce development in the local area.

Geography. One unique aspect about Maui County is its geography. As do other islands in the state, the island of Maui includes remote areas, most notably Hana in East Maui, which require a large investment of time to serve. A one-way drive into Hana takes two (2) to three (3) hours, as many parts of the heavily trafficked road to the world-famous tourist destination are narrow and winding. West Maui, which includes Lahaina, is significantly closer; however, traffic can often double the one-hour drive time, and a traffic accident or brush fire along the road can shut down traffic for hours on end. The alternate route to West Maui is more dangerous (single lane in some areas, requiring cars to reverse to find a passing location) and is rarely used by locals. It is also shut down in emergency situations in case it is required for emergency vehicles.

Unlike other counties in the state, Maui is divided into multiple islands. Molokai is accessible only through air transportation or private water transportation. The ferry which once serviced the island was unable to support its business operations with the low ridership. Access to the island of Lanai can be via air or ferry, though the ferry only operates out of Lahaina (West Maui). These geographic challenges increase the costs of service due to transportation costs, travel costs, and staff time. Reservations often need to be made weeks in advance, as flights, rental cars, and accommodations (if needed) are in short supply, especially during times of heavy use (mornings/evenings for commuters, specific times of year for events & holidays). As a result of that short supply, those services are also often significantly more expensive. There is no taxi operation or public bus on either of those islands. Additionally, there are no ferries or flights directly between Lanai and Molokai, so servicing both in a single trip is difficult. Residences who need to fly from one of those islands to the other generally fly through Oahu, as flying through Maui often takes longer due to the infrequency of flights.

Molokai and Lanai, while presenting significant challenges, also contribute unique attributes to the county. And while both share the commonality of being less populace islands in the same county, the two islands are vastly different, with Lanai being primarily owned by a single landowner and focusing on a

specific segment of the visitor industry and Molokai having a stronger focus on agriculture while generally seeking to avoid the impacts of tourism. Because of those differences and a number of others, strategies related to training and outreach for those communities would differ significantly, as would the impact of various economic factors. One trait that both islands do share is the tightness of their communities. MCWDB board, staff, and programs have worked for years building trust with organizations and individuals on those islands to help ease through some of the challenges noted earlier.

American Job Center. The development of the American Job Center (AJC) has been a challenge for the local area and its partners, with the biggest challenge being the cost. Many of the decisions made at the local level in relation to the AJC MOU are dependent on statewide or agency-wide finances for each individual division/department/agency. This leaves the local programs dependent on the larger entity when making decisions related to finances. Despite these difficulties, the partners at the local level are committed to working together through the AJC and taking advantage of the opportunities presented to partner with other programs for the benefit of the county's workforce and businesses.

Wailuku Civic Complex. Wailuku is the seat of government for the County of Maui. As a central hub for the island, many services to the community are also based in Wailuku. The Wailuku Civic Complex, a part of a larger revitalization effort for Wailuku town, is a project which will redevelop the parking area at the currently existing Wailuku Municipal Lot and its surroundings. Maui County's Office of Economic Development has discussed the incorporation of a space to place the American Job Center in the urban design concept for the "superblock." While it is still early in the process, the opportunity for a future space is worth noting as a future improvement for the AJC as the space would be larger, county-owned, and provide improved prospects for colocation of AJC partners.

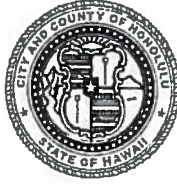
Difficult to Serve Populations. Unemployment is at record lows in the county, as it is state-wide. One impact that has been seen on the ground through many frontline workforce staff is that many of the individuals coming through the doors have a deeper set of challenges. This is likely because those without similar challenges quickly find employment. Assisting these individuals takes a larger investment of time, and it is possible that performance following exit of the program will be less successful. While low unemployment may mean that those who come in tend to be harder to serve, programs will strive to work with partners to provide excellent service and help these individuals navigate through their challenges to eventually find productive work.

Industry. For years, the county of Maui relied on two main economic activities: tourism and plantation agriculture. With the loss of the state's last sugar plantation, which had a widespread impact on agriculture county-wide beyond its immediate operations, Maui finds its economy largely dependent on the tourism industry. The current economy is doing well because of a healthy tourism sector; however, when the economy eventually takes a downturn, as it stands, Maui will not have a second robust industry on which to fall back. As the community explores industries to diversify into, MCWDB and its partners will continue to survey the status of the community to find opportunities for training in emerging markets.

COPY

OAHU WORKFORCE DEVELOPMENT BOARD
CITY AND COUNTY OF HONOLULU

715 SOUTH KING STREET, SUITE 211 • HONOLULU, HAWAII 96813
PHONE: (808) 768-7790 • www.OahuWDB.org



KIRK CALDWELL
MAYOR

JASON C. CHANG
CHAIR

TIM WONG
VICE CHAIR

September 30, 2018

Allicyn Tasaka
Workforce Development Council
Hawaii Department of Labor and Industrial Relations
830 Punchbowl Street, Room 309
Honolulu, HI 96813

EXECUTIVE COMMITTEE:
JAMES P. HARDWAY
MELI JAMES

ALISON P.M. LUM
EXECUTIVE DIRECTOR

Dear Ms. Tasaka:

The Oahu Workforce Development Board (OWDB) accepts the attached negotiated performance measures for the Adult, Dislocated Worker, and Youth Programs for the Workforce Innovation and Opportunity Act (WIOA) Program Year 2018 and 2019 for the City & County of Honolulu (entire island of Oahu).

After carefully reviewing the *Analysis of 2018 WIOA Title I State and Federal Performance Negotiations* from the Workforce Development Council (WDC) and meeting with our Service Provider for WIOA Programs on Oahu, the OWDB accepted the performance measures for Oahu and removed itself from negotiations allowing Maui, Kauai, and Hawaii Counties to negotiate amongst themselves any changes to their performance measures.

Due to the fact that Oahu has the majority of the state's population and substantial numbers of clients enrolled in all three WIOA Title I Programs, any decreases to our county's performance measures would be too much for the other counties to absorb. The OWDB also recognizes that the WDC conducted face-to-face negotiations with USDOL Region 6 and was able to decrease two performance measures in Hawaii's favor.

The Director of Budget and Fiscal Services, who is Mayor Caldwell's designee in all matters pertaining to the Workforce Innovation and Opportunity Act of 2014, has been apprised.

Should you have any questions please contact Alison Lum, OWDB's Executive Director, at 768-5889 or alum5@honolulu.gov.

Sincerely,

Handwritten signature of Manuel T. Valbuena in black ink.

Manuel T. Valbuena
Ex-Officio Member
Deputy Director
Department of Budget and Fiscal Services
City and County of Honolulu

Handwritten signature of Jason C. Chang in black ink.

Jason C. Chang
Board Chair
Executive Vice President &
Chief Operating Officer
The Queen's Health System

Attachments: WIOA 19-18, Attachments 1-3

Attachment 1

PY 2018 and PY 2019 State Negotiated Performance Measures

Performance Measure	PY2018	PY2019
Adults		
Employment Rate – 2 nd quarter after exit	68.6	69.6
Employment Rate – 4 th quarter after exit	63.9	64.9
Median Earnings	\$5,250	\$5,350
Credential Attainment	51	52
Dislocated Workers		
Employment Rate – 2 nd quarter after exit	74	75
Employment Rate – 4 th quarter after exit	70.4	71.4
Median Earnings	\$7,000	\$7,300
Credential Attainment	66.5	67
Youth		
Education/Employment – 2 nd quarter after exit	59	60
Education/Employment – 4 th quarter after exit	55.9	56.4
Credential Attainment	61.1	62.1

Source: Per State Negotiations, May 22, 2018; pending final notification.

Attachment 2: PY 2016 Performance Outcomes for State and Local WDBs

Performance Measures	State	Oahu	Maui	Hawaii	Kauai
Entered Employment					
Adults	26.2	44.4	50	16.7	27.3
Dislocated Workers	42.3	43.9	66.7	40.9	30.8
Older Youth (19-21)	18.2	33.3	50	16.7	0
Retention					
Adults	65.1	78.6	50	63	56.6
Dislocated Workers	56.7	50	60	66	55.6
Older Youth (19-21)	35.7	33.3	50	33.3	0
Younger Youth (14-18)	40.3	21.7	50	46.7	80
Average earnings					
Adults	12,028	14,708	12,118	9,888	10,286
Dislocated Workers	16,776	20,040	14,307	14,962	13,592
Credential (degr/cert)					
Adults		17.2	0	0	22.9
Dislocated Workers		29.6	50	0	23.1
Youth	56.6	89.5	14.3	33.3	11.4
Older Youth (19-21)		40	50	8.3	0
Younger Youth (14-18)	69.1	83.1	0	42.9	16.7

Source: HireNet Hawaii

Note: Performance outcomes expressed as WIA measures; WIOA measures not available

Attachment 3

PY 2017 (1st quarter/2nd quarter) Performance Outcomes for State and Local WDBs

	State	Oahu	Maui	Hawaii	Kauai
Entered Employment					
Adults	11.76/11.76	33.33/9.09	0/0	16.67/0	0/33.33
Dislocated Workers	25/32.35	41.67/34.48	100/0	0/100	9.09/0
Older Youth (19-21)	16.67/50	16.67/50	0/0	0/0	0/0
Retention Rates					
Adults	100/80	100/66.67	0/0	100/100	0/0
Dislocated Workers	95/100	100/100	0/0	0/0	66.67/0
Older Youth (19-21)	0/100	0/100	0/0	0/0	0/0
Younger Youth (14-18)	15.56/19.51	23.08/23.33	0/0	20/0	0/10
Average Earnings					
Adults	0/0	0/0	0/0	0/0	0/0
Dislocated Workers	\$9,961/0	\$9,961/0	0/0	0/0	0/0
Older Youth (19-21)	0/\$10,132	0/\$10,132	0/0	0/0	0/0
Credential attainment					
Adults	65/75	50/70.37	0/0	50/0	80/100
Dislocated Workers	80.95/73.91	70/70	0/0	66.67/0	100/100
Youth (14-21)	93.75/71.43	93.33/72.5	0/0	100/100	0

Source: HireNet Hawaii

Note: 1) Performance outcomes expressed as WIA measures; WIOA measures not available.