

Sector Partnerships

Industry-Driven Employer Partnerships

Co-Convened by
University of Hawaii and Chamber of Commerce Hawaii
October 5, 2020



What is Sector Partnerships?

Industry collaborates on opportunities to strengthen and grow their sector: these opportunities cannot be adequately addressed by a single business

Support partners (educators, workforce developers, economic developers, other stakeholders) organize to leverage resources to support industry-defined initiatives

Provides industry with a coordinated way to access educators



Provides education with a coordinated way to access industry

Coordinated Staffing & Support

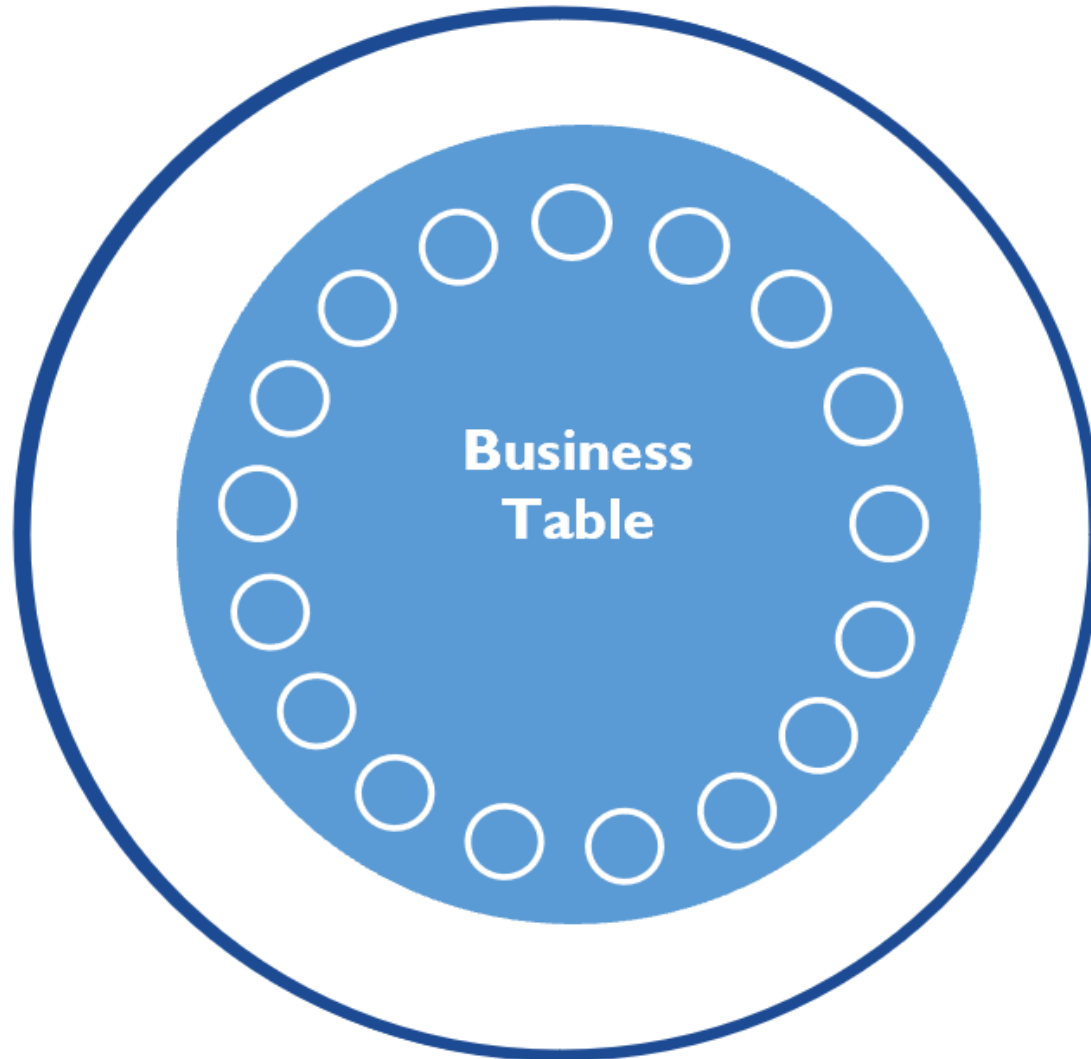


WIOA Unified State Plan 2020 - 2023

The Goals of the Workforce Development System in Hawaii:

1. To provide coordinated aligned services to clients through the American Job Centers.
2. To develop sector strategies and a career pathways system for in-demand industries.
3. To engage employers in the workforce development system.
4. Prioritize services to vulnerable population with barriers to employment as described under WIOA.
5. To increase access to employment services for clients in remote locations.

Industry-driven Employer Partnership



Oahu

- ✓ **Healthcare**
- ✓ **Engineering**
- Banking
- Manufacturing

Hawaii Island (Hamakua Institute)

- ✓ **Agriculture**

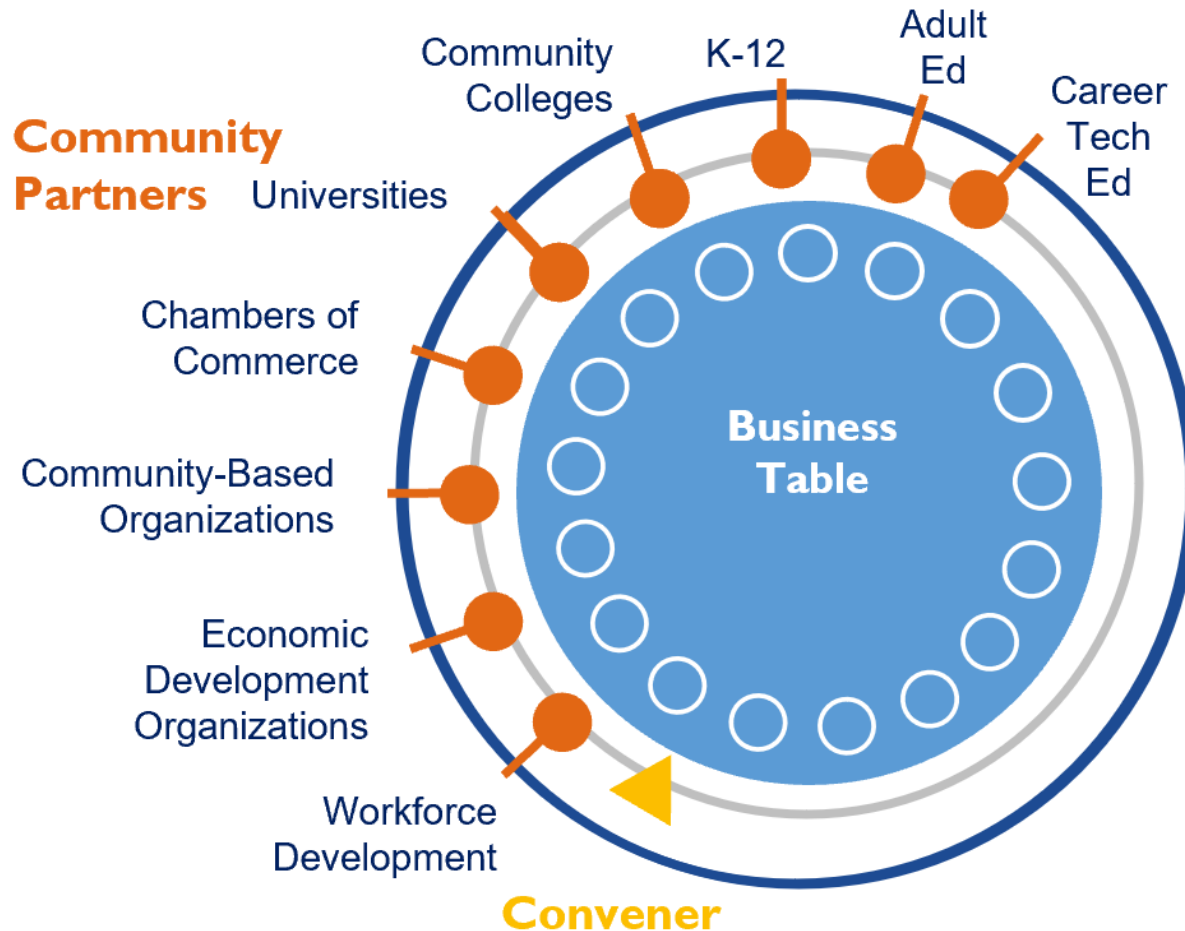
Maui (MEDB)

- ✓ **Healthcare**

Kauai (KEDB)

- Agriculture

Supported by Workforce Dev, Econ Dev & Education Partners



Oahu Partnerships

- Healthcare
 - 120 members
 - 70+ support partners ("Alliance")
- Engineering
 - 80 members
 - 25+ support partners



Employer-Led & Community Supported w/ Coordinated Staffing Support



2018 – 2020 Outcomes

HEALTHCARE SECTOR PARTNERSHIP

- Achieved a 67% reduction in avoidable ER utilization rate in pilot project
- “2019 Healthcare Organization of the Year” Recipient – Hospice Hawai'i Na Hoa Malama Awards
- Partnering with the Healthcare Association of Hawai'i Healthcare Workforce Initiative on solutions to specific healthcare occupation shortages
- Collaborative systems integration efforts to help streamline patient transitions
- Steady membership growth and industry industry leader support

2018 – 2020 Outcomes

ENGINEERING SECTOR PARTNERSHIP

- Participated in third-party interviews to provide feedback on existing State procurement processes
- Building capacity for a procurement workforce in Hawai'i
- Developed and deployed a Professional Skills survey, which collected employer perspectives on the most important professional skills (aka soft skills) needed within the Engineering workforce
- Aligning work-based learning activities of K-12 and Post-Secondary education with industry needs
- Implementing data-driven workshops to collaborate with industry, community, and education partners to align workforce supply and demand

Future Expansion

GOAL: Support economic diversification in Hawaii by building talent pipeline and addressing skill shortages in in-demand industries

- Deepen support of Healthcare and Engineering
- Identify two new sectors aligned with *Talent Roadmap*
 - Clean Energy
 - Skilled Trades
 - Sustainable Agriculture
 - Defense Sector Jobs
 - Tech: Cybersecurity
 - Skilled Trades: Ship Building & Repair
- Support \$13.4M Federal grant *Hana Career Pathways* (apprenticeships)

Funding Request: \$60,000

- Strada Education Network has funded 2018 – 2020
- Seeking WDC support of 2021 facilitation and partnership costs
- Additional funding from Hawaii philanthropy community
- Expenses include:
 - Facilitators (1.5 FTE S/B)
 - Convening costs
 - Program expenses

Mahalo!

