

**LEEWARD COMMUNITY COLLEGE
DLIR/WDD 2015-01, ETF #14
Training Matrix**

* The prices approved by STATE for services performed pursuant to RFP DLIR/WDD 2012-01 shall be fifty-percent (50%) of the cost of the ETF Assistance listed in the "Total Tuition" column, tax inclusive; However the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total STATE Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Training Activity		Duration in Hours	Duration in Weeks	Course Schedule	TUITION PRICE			Certification offered? Yes/No
Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Agriculture & Horticulture	Basic Training in Lanscape Maintenance & Installation	48	4	Prior to start of class, first come, first served basis	\$ 450.00	\$ -	\$ 450.00	Certificate of Professional Development
Agriculture & Horticulture	Organic Pest Control	2.5	1	Prior to start of class, first come, first served basis	\$ 25.00	\$ -	\$ 25.00	Certificate of Professional Development
Business & Managerial	Accounting Skills for New Supervisors	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Advanced Writing Skills	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Business Leadership: Becoming Management Material	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Business Writing That Works	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Change Management: How to Deal With It	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Coaching: A leadership Skill	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Critical Thinking	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Delegation: The Art of Delegating Effectively	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Marketing and Sales	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development

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Business & Managerial	Motivation Training: Motivating Your Workplace	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Negotiating for Results	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	Retail Operations Program	61	5	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development
Business & Managerial	Team Building: Developing High Performance Teams	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business & Managerial	The ABCs of Supervising Others	24	1	Prior to start of class, first come, first served basis	\$ 595.00	\$ -	\$ 595.00	Certificate of Professional Development
Business and Managerial	Accounting Basics	24	3	Prior to start of class, first come, first served basis	\$ 375.00	\$ -	\$ 375.00	Certificate of Professional Development
Business and Managerial	HR and Employment Law for new supervisors	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Business and Managerial	Office Administration & Technology Program (keyboarding, file management, Word, Excel, Powerpoint)	70	4	Prior to start of class, first come, first served basis	\$ 950.00	\$ -	\$ 950.00	Certificate of Professional Development
Computers	Advanced Excel spreadsheets for Business	18	2	Prior to start of class, first come, first served basis	\$ 300.00	\$ -	\$ 300.00	Certificate of Professional Development
Computers	Intro. to Computers & Windows Professional - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Intro. to Computers & Windows Professional - self paced	24	3	Prior to start of class, first come, first served basis	\$ 375.00	\$ -	\$ 375.00	Certificate of Professional Development

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Computers	Microsoft Access Module - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft Access Module - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Excel - Intermediate - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Excel - Intermediate - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft Excel - Introduction - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Excel - Introduction - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft Outlook Module - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Outlook Module - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft PowerPoint Module - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft PowerPoint Module - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft Visio Level 2	9	1	Prior to start of class, first come, first served basis	\$ 140.00	\$ -	\$ 140.00	Certificate of Professional Development

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Computers	Microsoft Visio Level I	9	1	Prior to start of class, first come, first served basis	\$ 140.00	\$ -	\$ 140.00	Certificate of Professional Development
Computers	Microsoft Word - Intermediate - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Word - Intermediate - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Microsoft Word - Introduction - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Microsoft Word - Introduction - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Quickbooks - Intermediate - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Quickbooks - Intermediate - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Computers	Quickbooks - Introduction - instructor led	14	1	Prior to start of class, first come, first served basis	\$ 190.00	\$ -	\$ 190.00	Certificate of Professional Development
Computers	Quickbooks - Introduction - self paced	36	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Food Industry	Food Safety & Sanitation	18	2	Prior to start of class, first come, first served basis	\$ 289.00	\$ -	\$ 289.00	Certificate of Professional Development
General Skills	Keyboarding basics - self paced	36	3	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development

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General Skills	Math and Reading for the Workplace	72	8	Prior to start of class, first come, first served basis	\$ 925.00	\$ -	\$ 925.00	Certificate of Professional Development
Health	Adult Residential Care Home (ARCH) Track 12,13,14	45	3	Prior to start of class, first come, first served basis	\$ 250.00	\$ -	\$ 750.00	Certificate of Professional Development
Health	Advanced Anatomy & Physiology	45	6	Prior to start of class, first come, first served basis	\$ 695.00	\$ -	\$ 695.00	Certificate of Professional Development
Health	Advanced Diagnosis Coding	45	8	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development
Health	Advanced Medical Terminology	42	6	Prior to start of class, first come, first served basis	\$ 485.00	\$ -	\$ 485.00	Certificate of Professional Development
Health	Advanced Procedure Coding	45	8	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development
Health	American Heart Association First Aid with CPR & AED	8	1	Prior to start of class, first come, first served basis	\$ 85.00	\$ -	\$ 85.00	AHA Certified First Aid & Certificate of Professional Development
Health	American Heart Association First Aid with CPR & AED	8	1	Prior to start of class, first come, first served basis	\$ 85.00	\$ -	\$ 85.00	AHA Certified First Aid & Certificate of Professional Development
Health	ARCH Module 12	15	1	Prior to start of class, first come, first served basis	\$ 295.00	\$ -	\$ 295.00	Certificate of Professional Development
Health	ARCH Module 13	15	1	Prior to start of class, first come, first served basis	\$ 295.00	\$ -	\$ 295.00	Certificate of Professional Development

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Health	ARCH Module 14	15	1	Prior to start of class, first come, first served basis	\$ 295.00	\$ -	\$ 295.00	Certificate of Professional Development
Health	Basic Life Support (BLS) - Healthcare Provider Level CPR	8	1	Prior to start of class, first come, first served basis	\$ 85.00	\$ -	\$ 85.00	Certificate of Professional Development
Health	Bloodborne Pathogens	6	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Health	CCS Professional Practice Experience	90	10	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development
Health	Disease Pathology & Pharmacology	45	9	Prior to start of class, first come, first served basis	\$ 695.00	\$ -	\$ 695.00	Certificate of Professional Development
Health	Family Caregiver Modules	12	2	Prior to start of class, first come, first served basis	\$ 35.00	\$ -	\$ 35.00	Certificate of Professional Development
Health	Green Cleaning for Health Care	12	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Health	Hawaii's Vision for Care Providers--Dental 7	4	1	Prior to start of class, first come, first served basis	\$ 49.00	\$ -	\$ 49.00	Certificate of Professional Development
Health	Health Information Technology & Healthcare Deliver	45	9	Prior to start of class, first come, first served basis	\$ 645.00	\$ -	\$ 645.00	Certificate of Professional Development
Health	Introduction to Anatomy & Physiology	6	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Health	Introduction to Diagnosis Coding	45	8	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development

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Health	Introduction to ICD-10-CM Coding - Hospital	45	8	Prior to start of class, first come, first served basis	\$ 595.00	\$ -	\$ 595.00	Certificate of Professional Development
Health	Introduction to Medical Terminology	6	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Health	Introduction to Procedure Coding	45	8	Prior to start of class, first come, first served basis	\$ 895.00	\$ -	\$ 895.00	Certificate of Professional Development
Health	Medical Reimbursement Specialist (Billing)	80	7	Prior to start of class, first come, first served basis	\$ 2,200.00	\$ -	\$ 2,200.00	Certificate of Professional Development
Health	Nurse Aid Training	150	7	Prior to start of class, first come, first served basis	\$ 2,075.00	\$ -	\$ 2,075.00	Certificate of Professional Development
Health	Nurse Aid Training with Prometric	156	8	Prior to start of class, first come, first served basis	\$ 2,195.00	\$ -	\$ 2,195.00	Certificate of Professional Development
Health	Nurse Aide Certification Examination Review	6	1	Prior to start of class, first come, first served basis	\$ 95.00	\$ -	\$ 95.00	Certificate of Professional Development
Health	Nurse Aide Recertification	24	3	Prior to start of class, first come, first served basis	\$ 300.00	\$ -	\$ 300.00	Certificate of Professional Development
Health	Nutrition Aid	40	2	Prior to start of class, first come, first served basis	\$ 625.00	\$ -	\$ 625.00	Certificate of Professional Development
Health	Patient Care Technician	60	3	Prior to start of class, first come, first served basis	\$ 995.00	\$ -	\$ 995.00	Certificate of Professional Development
Health	Pharmacy Technician	80	15	Prior to start of class, first come, first served basis	\$ 1,500.00	\$ -	\$ 1,500.00	Certificate of Professional Development

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Health	Rehabilitation Aid	40	2	Prior to start of class, first come, first served basis	\$ 625.00	\$ -	\$ 625.00	Certificate of Professional Development
Health	Reimbursement Methodology	45	8	Prior to start of class, first come, first served basis	\$ 745.00	\$ -	\$ 745.00	Certificate of Professional Development
Health	Review, Certified Medical Reimbursement Specialist Exam	24	3	Prior to start of class, first come, first served basis	\$ 395.00	\$ -	\$ 395.00	Certificate of Professional Development
Health	RMA Examination Review Class	12	1	Prior to start of class, first come, first served basis	\$ 325.00	\$ -	\$ 325.00	Certificate of Professional Development
Health	Trends & Technologies in Health Care	6	1	Prior to start of class, first come, first served basis	\$ 75.00	\$ -	\$ 75.00	Certificate of Professional Development
Health	Trends & Technologies in Healthcare	6	1	Prior to start of class, first come, first served basis	\$ 75.00	\$ -	\$ 75.00	Certificate of Professional Development
Health	Fundamentals of Health Science	16	4	Prior to start of class, first come, first served basis	\$ 200.00	\$ -	\$ 200.00	Certificate of Professional Development
Health	Foundational Skills for Frontline Health Workers	16	4	Prior to start of class, first come, first served basis	\$ 200.00	\$ -	\$ 200.00	Certificate of Professional Development
Health	Cultural Competency in Healthcare	8	2	Prior to start of class, first come, first served basis	\$ 100.00	\$ -	\$ 100.00	Certificate of Professional Development
Hospitality	"WEB" Workloading, Estimating and Bidding	8	1	Prior to start of class, first come, first served basis	\$ 95.00	\$ -	\$ 95.00	Certificate of Professional Development

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Hospitality	Basics of Professional Cleaning	8	1	Prior to start of class, first come, first served basis	\$ 95.00	\$ -	\$ 95.00	Certificate of Professional Development
Hospitality	Cleaning For A Living	32	4	Prior to start of class, first come, first served basis	\$ 360.00	\$ -	\$ 360.00	Certificate of Professional Development
Hospitality	Professional Custodial Training	6	1	Prior to start of class, first come, first served basis	\$ 75.00	\$ -	\$ 75.00	Certificate of Professional Development
Hospitality	Professional Guestroom Training	6	1	Prior to start of class, first come, first served basis	\$ 75.00	\$ -	\$ 75.00	Certificate of Professional Development
Hospitality	Safety Training for the Professional Cleaner	8	1	Prior to start of class, first come, first served basis	\$ 95.00	\$ -	\$ 95.00	Certificate of Professional Development
Hospitality	SERVSAFE food safety training & certification	16	1	Prior to start of class, first come, first served basis	\$ 250.00	\$ -	\$ 250.00	Certificate of Professional Development
Hospitality	SERVSAFE test preparation course	4	1	Prior to start of class, first come, first served basis	\$ 40.00	\$ -	\$ 40.00	Certificate of Professional Development
Hospitality	Starting a Professional Cleaning Business	8	1	Prior to start of class, first come, first served basis	\$ 95.00	\$ -	\$ 95.00	Certificate of Professional Development
Maintenance & Repair	AC & DC MOTORS	30	4	Prior to start of class, first come, first served basis	\$ 450.00		\$ 450.00	Certificate of Professional Development
Maintenance & Repair	AC Theory I	10	2	Prior to start of class, first come, first served basis	\$ 150.00		\$ 150.00	Certificate of Professional Development

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Maintenance & Repair	AC Theory II	10	2	Prior to start of class, first come, first served basis	\$ 150.00		\$ 150.00	Certificate of Professional Development
Maintenance & Repair	AC Theory III	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Advanced Telecommunications Theory	30	4	Prior to start of class, first come, first served basis	\$ 990.00		\$ 990.00	Certificate of Professional Development
Maintenance & Repair	Analog Electronic Theory	40	5	Prior to start of class, first come, first served basis	\$ 1,250.00		\$ 1,250.00	Certificate of Professional Development
Maintenance & Repair	Applied Math for Electrical Technology	60	7	Prior to start of class, first come, first served basis	\$ 900.00	\$ -	\$ 900.00	Certificate of Professional Development
Maintenance & Repair	Basic Soldering	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Basic Technical Skills, Alternative/Renewable Energy	45	2	Prior to start of class, first come, first served basis	\$ 650.00	\$ -	\$ 650.00	Certificate of Professional Development
Maintenance & Repair	Basic Telecommunications Theory	30	4	Prior to start of class, first come, first served basis	\$ 990.00		\$ 990.00	Certificate of Professional Development

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Maintenance & Repair	Batch Process Control HMI Operations	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Continuous Process Control HMI Operations	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	DC Theory I	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	DC Theory II	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Digital Electronic Theory	40	5	Prior to start of class, first come, first served basis	\$ 1,250.00		\$ 1,250.00	Certificate of Professional Development
Maintenance & Repair	Facilities Maintenance I	65	4	Prior to start of class, first come, first served basis	\$ 850.00	\$ -	\$ 850.00	Certificate of Professional Development
Maintenance & Repair	Facilities Maintenance II	65	4	Prior to start of class, first come, first served basis	\$ 850.00	\$ -	\$ 850.00	Certificate of Professional Development
Maintenance & Repair	Facilities Maintenance III	65	4	Prior to start of class, first come, first served basis	\$ 850.00	\$ -	\$ 850.00	Certificate of Professional Development

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Maintenance & Repair	Fluid Power Systems I, Hydraulics and Pneumatics	12	1	Prior to start of class, first come, first served basis	\$ 400.00		\$ 400.00	Certificate of Professional Development
Maintenance & Repair	Fluid Power Systems II, Hydraulics and Pneumatics	12	1	Prior to start of class, first come, first served basis	\$ 400.00		\$ 400.00	Certificate of Professional Development
Maintenance & Repair	Fundamentals of CNC control for machining	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Fundamentals of Robotics	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Fundamentals of the NEC 2011 Advanced	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Fundamentals of the NEC 2011 Basic	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Grounding and Bonding I	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Grounding and Bonding II	10	2	Prior to start of class, first come, first served basis	\$ 150.00		\$ 150.00	Certificate of Professional Development

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Training Activity		Duration in Hours	Duration in Weeks	Course Schedule	TUITION PRICE			Certification offered? Yes/No
Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Maintenance & Repair	Grounding and Bonding III	10	2	Prior to start of class, first come, first served basis	\$ 150.00		\$ 150.00	Certificate of Professional Development
Maintenance & Repair	Introduction to Programmable Logic Controllers (PLC)	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Motor Control Systems	30	4	Prior to start of class, first come, first served basis	\$ 450.00		\$ 450.00	Certificate of Professional Development
Maintenance & Repair	Motors and Motor Control Maintenance	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance & Repair	Principles of Quality: Lean Manufacturing	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Process Control Operations Troubleshooting Methodology	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Process Quality Strategies	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Programmable Logic Controller Applications and Programming I	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Programmable Logic Controller Applications and Programming II	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Pumps and Pumping Systems	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Rigging and Lifting Principles	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Maintenance & Repair	Solidworks II	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Solidworks Applications & Rapid Prototyping	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Solidworks I	16	1	Prior to start of class, first come, first served basis	\$ 530.00		\$ 530.00	Certificate of Professional Development
Maintenance & Repair	Test Instruments	10	1	Prior to start of class, first come, first served basis	\$ 150.00		\$ 150.00	Certificate of Professional Development
Maintenance & Repair	Transformers	30	3	Prior to start of class, first come, first served basis	\$ 425.00		\$ 425.00	Certificate of Professional Development
Maintenance & Repair	Workplace Safety Fundamentals	20	3	Prior to start of class, first come, first served basis	\$ 300.00		\$ 300.00	Certificate of Professional Development
Maintenance and Repair	Introduction to SCADA Control	18	1	Prior to start of class, first come, first served basis	\$ 600.00	\$ -	\$ 600.00	Certificate of Professional Development
Soft Training	Becoming a sales and marketing Pro	56	7	Prior to start of class, first come, first served basis	\$ 1,295.00	\$ -	\$ 1,295.00	Certificate of Professional Development
Soft Training	Branding Creating and Managing Your Corporate Brand	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Building Relations For Success in Sales	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Communication Strategies	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Soft Training	Conflict Resolution: Dealing with Difficult People	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Customer Service Training: Managing Customer Service	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Dynamite Sales Presentations	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Financial Literacy for the Consumer	36	6	Prior to start of class, first come, first served basis	\$ 475.00	\$ -	\$ 475.00	Certificate of Professional Development
Soft Training	Hiring for Success: Behavioral Interviewing Techniques	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Human Resources Training: HR for the Non-HR Manager	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Intro to Customer Relationship Management	8	8	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Job Search via Internet & Email	24	3	Prior to start of class, first come, first served basis	\$ 375.00	\$ -	\$ 375.00	Certificate of Professional Development
Soft Training	Overcoming Objections to Nail the Sale	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Problem Solving and Decision Making	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Project Management Training: Understanding Project Management	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Soft Training	Prospecting for Leads Like a Pro	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Public Speaking Presentation Survival School	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Retail Sales Associate	40	3	Prior to start of class, first come, first served basis	\$ 550.00	\$ -	\$ 550.00	Certificate of Professional Development
Soft Training	Security Guard Preparation	8	1	Prior to start of class, first come, first served basis	\$ 175.00	\$ -	\$ 175.00	Certificate of Professional Development
Soft Training	Security Guard Training & Certification	40	1	Prior to start of class, first come, first served basis	\$ 650.00	\$ -	\$ 650.00	PSTN National Certiiciation, Certificate of Professional Development
Soft Training	Selling Smarter	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Team Work: Building Better Teams	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Soft Training	Train The Trainer	32	1	Prior to start of class, first come, first served basis	\$ 695.00	\$ -	\$ 695.00	Certificate of Professional Development
Soft Training	Working Smarter: Using Technology to Your Advantage	8	1	Prior to start of class, first come, first served basis	\$ 199.00	\$ -	\$ 199.00	Certificate of Professional Development
Sustainability	Advanced Solar Photovoltaic Training	42	5	Prior to start of class, first come, first served basis	\$ 1,195.00	\$ -	\$ 1,195.00	Certificate of Professional Development

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Training Activity		Duration in Hours	Duration in Weeks	Course Schedule	TUITION PRICE			Certification offered? Yes/No
Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Sustainability	Custodial & Housekeeping cleaning, including greening	24	4	Prior to start of class, first come, first served basis	\$ 339.00	\$ -	\$ 339.00	Certificate of Professional Development
Sustainability	Fundamentals, Solar Photovoltaic	30	3	Prior to start of class, first come, first served basis	\$ 665.00	\$ -	\$ 665.00	Certificate of Professional Development
Sustainability	Green Awareness Certificate	15	2	Prior to start of class, first come, first served basis	\$ 250.00	\$ -	\$ 250.00	Certificate of Professional Development
Sustainability	Green Cleaning for Healthcare	12	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Sustainability	Green Cleaning Strategies	6	1	Prior to start of class, first come, first served basis	\$ 75.00	\$ -	\$ 75.00	Certificate of Professional Development
Sustainability	Intro. To Green Building and Energy Management	32	1	Prior to start of class, first come, first served basis	\$ 2,000.00	\$ -	\$ 2,000.00	Certificate of Professional Development
Sustainability	Introduction to Solar Photovoltaic Design & Installation	42	5	Prior to start of class, first come, first served basis	\$ 875.00	\$ -	\$ 875.00	Certificate of Professional Development
Sustainability	Solar Technical Sales	60	6	Prior to start of class, first come, first served basis	\$ 1,785.00	\$ -	\$ 1,785.00	Certificate of Professional Development
Transportation	Commercial Driver's License Remedial Training	8	2	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training Program , without permit prep	95	6	Prior to start of class, first come, first served basis	\$ 2,595.00	\$ -	\$ 2,595.00	Certificate of Professional Development
Transportation	Complete Commercial Motor Vehicles (CMV) Training Program with Testing	110	6	Prior to start of class, first come, first served basis	\$ 2,950.00	\$ -	\$ 2,950.00	HI CDL License

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Training Activity		Duration in Hours	Duration in Weeks	Course Schedule	TUITION PRICE			Certification offered? Yes/No
Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Transportation	Defensive Driving Course	6	1	Prior to start of class, first come, first served basis	\$ 89.00	\$ -	\$ 89.00	Certificate of Professional Development
Transportation	Forklift Certification	7	1	Prior to start of class, first come, first served basis	\$ 135.00	\$ -	\$ 135.00	Forklift operator Certificate
Transportation	Forklift New Operator Training and Certification	14	1	Prior to start of class, first come, first served basis	\$ 195.00	\$ -	\$ 195.00	Forklift operator Certificate
Transportation	Powered Industrial Cart Certification	4	1	Prior to start of class, first come, first served basis	\$ 125.00	\$ -	\$ 125.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training - Permit Preparation	15 Hours	1	Prior to start of class, first come, first served basis	\$295.00	\$0.00	\$295.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training - Pre-operation	25 Hours	1	Prior to start of class, first come, first served basis	\$495.00	\$0.00	\$495.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training - Basic Operation	25 Hours	2	Prior to start of class, first come, first served basis	\$795.00	\$0.00	\$795.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training - Safe Operation	30 Hours	2	Prior to start of class, first come, first served basis	\$895.00	\$0.00	\$895.00	Certificate of Professional Development
Transportation	Commercial Motor Vehicles (CMV) Training - Road Skills	15 Hours	1	Prior to start of class, first come, first served basis	\$495.00	\$0.00	\$495.00	Certificate of Professional Development
Health	Fundamentals in Healthcare - PSR	24 hours	3	Prior to start of class, first come, first served basis	\$400	\$0.00	\$400	No
Health	Advanced Fundamentals in Healthcare - PSR	24 hours	3	Prior to start of class, first come, first served basis	\$400	\$0.00	\$400	No

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Program Area	Course Title				Tuition Price	State Discount Rate (%) & Cost per unit	Total STATE Tuition and, if applicable, including	
Health	Soft Skills for the Healthcare Worker - PSR	24 hours	3	Prior to start of class, first come, first served basis	\$400	\$0.00	\$400	No
Health	Cultural Competency in Healthcare - PSR	4 hours	1	Prior to start of class, first come, first served basis	\$75	\$0.00	\$75	No
Health	Job Readiness in Healthcare - PSR	14 hours	2	Prior to start of class first come, first served basis	\$325	\$0.00	\$325	No
Maintenance & Repair	Electronics and Electricity for Electromechanics	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Maintenance & Repair	Fundamentals of motors and Motor Controls for Industrial Automation	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Maintenance & Repair	Intro to Logic Control for Industrial Automation	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Maintenance & Repair	Advanced Logic Control fo Industrial Automation	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Maintenance & Repair	Integrated Mechatronics SYstems for Industrial Automation	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development
Maintenance & Repair	Fluid Power and Mechanical Drive Systems for Industrial Automation	28	8	Prior to start of class, first come, first served basis	\$ 500.00	\$ -	\$ 500.00	Certificate of Professional Development