

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	7 Habits Signature	25.5		See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Professional Development
Business/Managerial	Are You Ready to Become a Salon Spa Owner? -What you need to know to succeed	10	5	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Business/Managerial	Becoming a General Contractor	10	5	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Completion
Business/Managerial	Board of Director Training	3	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Business/Managerial	Building Your Team Through Experimental Events	7	1	See SOC (Schedule of Courses)	\$150.00	N/A	\$150.00	Certificate of Professional Development
Business/Managerial	Creating Business Collaborations with Little Capital	5	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Business/Managerial	Customer Service for Success	6	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Business/Managerial	Developing a Workplace Culture to Enhance Productivity The Five P's: Productivity, Passion, Peace, Play & Possibilities	4	1	See SOC (Schedule of Courses)	\$85.00	N/A	\$85.00	Certificate of Professional Development
Business/Managerial	DiSC for Managers	7	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Professional Development
Business/Managerial	Doing Business on the Internet	6	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Business/Managerial	Effective Meeting Management	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	Exceptional Customer Service	3		See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Business/Managerial	Food First, Institute Maui [Level 1]	4.5	1	See SOC (Schedule of Courses)	\$114.00	N/A	\$114.00	Certificate of Professional Development
Business/Managerial	Food First, Institute Maui [Level 2]	6.5	1	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Professional Development
Business/Managerial	Food First, Institute Maui [Level 3]	14	2	See SOC (Schedule of Courses)	\$499.00	N/A	\$499.00	Certificate of Professional Development
Business/Managerial	Fundamentals of Accounting	5		See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Completion
Business/Managerial	Fundamentals of Hypnotism Cert. Level I	45	1	See SOC (Schedule of Courses)	\$795.00	N/A	\$795.00	Certificate of Professional Development
Business/Managerial	Grassroots Marketing Building Strategic Alliances	10	1	See SOC (Schedule of Courses)	\$111.00	N/A	\$111.00	Certificate of Professional Development
Business/Managerial	Great Leaders Grow	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Group Leadership: Balancing Negative Emotions	6	2	See SOC (Schedule of Courses)	\$145.00	N/A	\$145.00	Certificate of Professional Development
Business/Managerial	Harness the Marketing Power of Blogging (Name change)	6	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development

Business/Managerial	Hawaii General Excise Tax and Payroll Taxes: What Beginners Need to Know	3	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
---------------------	--	---	---	-------------------------------	----------	-----	----------	---

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	How Leaders Create a Motivating Work Environment	4		See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Human Resource Essentials	18	3	See SOC (Schedule of Courses)	\$469.00	N/A	\$469.00	Certificate of Professional Development
Business/Managerial	Hypnotherapist Certification Level IV	35	1	See SOC (Schedule of Courses)	\$825.00	N/A	\$825.00	Certificate of Professional Development
Business/Managerial	Hypnotist Certification Level II	35	1	See SOC (Schedule of Courses)	\$825.00	N/A	\$825.00	Certificate of Professional Development
Business/Managerial	Instant Success Team Building (name change)	7	1	See SOC (Schedule of Courses)	\$150.00	N/A	\$150.00	Certificate of Professional Development
Business/Managerial	Interviewing Techniques for Managers	2	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Business/Managerial	Leadership & Management Skills Training for the Tourism & Hospitality Industry	5	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Business/Managerial	Leadership through Effective Team Building (name change)	7	1	See SOC (Schedule of Courses)	\$150.00	N/A	\$150.00	Certificate of Professional Development
Business/Managerial	Manage Effectively by Understanding Work Styles	3.5	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Business/Managerial	Managers in Training: Bringing Out the Best in Your Employees	6	1	See SOC (Schedule of Courses)	\$145.00	N/A	\$145.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	Managers in Training: Bringing Out the Best in Your Workers	6	2	See SOC (Schedule of Courses)	\$145.00	N/A	\$145.00	Certificate of Professional Development
Business/Managerial	Managing Across Generations	3	1	See SOC (Schedule of Courses)	\$109.00	N/A	\$109.00	Certificate of Professional Development
Business/Managerial	Managing Emotions and Stress in Customer Service	6	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Business/Managerial	Managing Emotions and Stress in Customer Service	6	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Business/Managerial	Marketing Foundations-Your Business Core	6	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Business/Managerial	Marketing Hub-Your Business Website	6	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Business/Managerial	Master Hypnotist Certification Level III	35	1	See SOC (Schedule of Courses)	\$825.00	N/A	\$825.00	Certificate of Professional Development
Business/Managerial	Online Social Networking for Business	2		See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Business/Managerial	OSHA 10 HR Certification	10	1	See SOC (Schedule of Courses)	\$179.00	N/A	\$375.00	Certificate of Professional Development
Business/Managerial	OSHA 30 HR Certification	20	1	See SOC (Schedule of Courses)	\$279.00	N/A	\$375.00	Certificate of Professional Development

Business/Managerial	OSHA 10 HR Certification - Construction	10	1	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
---------------------	---	----	---	-------------------------------	----------	-----	----------	---

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	OSHA 30 HR Certification - Construction	20	1	See SOC (Schedule o	\$279.00	N/A	\$279.00	Certificate of Professional Development
Business/Managerial	Preston Bailey's Signature Wedding and Event Planning			See SOC (Schedule of Courses)	\$1,495.00	N/A	\$1,495.00	Certificate of Professional Development
Business/Managerial	Professional Medical Interpreter Preparation	48	3	See SOC (Schedule of Courses)	\$399.00	N/A	\$399.00	Certificate of Professional Development
Business/Managerial	Project Management Solutions - A FranklinCovey Program	7.5	1	See SOC (Schedule of Courses)	\$210.00	N/A	\$210.00	Certificate of Professional Development
Business/Managerial	Property Management for Community Associations	16	1	See SOC (Schedule of Courses)	\$298.00	N/A	\$298.00	Certificate of Professional Development
Business/Managerial	Real Estate Salesperson Prelicense Course	72	2	See SOC (Schedule of Courses)	\$849.00	N/A	\$849.00	Certificate of Professional Development
Business/Managerial	Retail the RITE Way 1: The Professional Sales Associate	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Retail the RITE Way 2: Effective Selling	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Retail the RITE Way 3: Customer Service with Aloha	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Retail the RITE Way 4: Understanding Retail	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Business/Managerial	Self Coaching	6		See SOC (Schedule of Cou	\$129.00	N/A	\$129.00	Certificate of Completion

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	Social Media Marketing -Online Strategies to Grow Your Business name change)	6	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Business/Managerial	Talk Story with Your Camera	4	2	See SOC (Schedule o	\$79.00	N/A	\$79.00	Certificate of Completion
Business/Managerial	Teaching English to Speakers of Other Languages (TESOL) Foundations	18	6	See SOC (Schedule of Courses)	\$549.00	N/A	\$549.00	Certificate of Professional Development
Business/Managerial	The 5 Choices to Extraordinary Productivity	14	1	See SOC (Schedule of Courses)	\$267.00	N/A	\$267.00	Certificate of Professional Development
Business/Managerial	The 7 Habits for Managers: Tailored for the Restaurant Industry - A FranklinCovey Program	14	1	See SOC (Schedule of Courses)	\$298.00	N/A	\$298.00	Certificate of Professional Development
Business/Managerial	The 7 Habits for Mangers: A FranklinCovey Program	15	1	See SOC (Schedule of Courses)	\$298.00	N/A	\$298.00	Certificate of Professional Development
Business/Managerial	The 8th HABIT, From Effectiveness to Greatness	24	1	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Professional Development
Business/Managerial	The Business Of Art	6	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Business/Managerial	The Effective Supervisor	6	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Business/Managerial	The E's of Selling™ Engaging and Selling Just Got E'asier!	2.5	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	
Business/Managerial	The Sustainable Business Advantage: Marketing & Strategy	16	1	See SOC (Schedule of Courses)	\$595.00	N/A	\$595.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Business/Managerial	Twitter: Grow your Business 140 Characters	2		See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Completion
Business/Managerial	You are Being Robbed...of Your Most Valuable Assets	3.5		See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Completion
Business/Managerial	What's Your Style? Understanding the DISC Work Style Assessment	3	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Business/Managerial	Writing a Winning Proposal	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Business/Managerial-online	Food Industry Fundamentals	8	1	See SOC (Schedule of Courses)	\$139.00	N/A	\$139.00	Certificate of Participation
Business/Managerial-online	Food Product Development and Technology Essentials	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Participation
Business/Managerial-Online	Food Trends:Finding Your Niche in the Specialty Foods Industry	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Participation
Business/Managerial-online	Good Manufacturing Practices for Food Producers	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Participation
Business/Managerial-online	Quality Assurance and Food Safety Principles	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Participation
C3T	Advanced Photovoltaic	40	3	See SOC (Schedule of Courses)	\$895.00	N/A	\$995.00	Certificate of Completion
C3T	Agritourism: Marketing Your Farm as a Visitor Destination	16	2	See SOC (Schedule of Courses)	\$299.00	N/A	\$299.00	Certificate of Completion
C3T	Battery-based PV Design	50	4	See SOC (Schedule of Courses)	\$995.00	N/A	\$995.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
C3T	C3T: Composting and Worm Composting	3	1	See SOC (Schedule of Courses)	\$30.00	N/A	\$30.00	Certificate of Professional Development
C3T	C3T: Crop Rotation	3	1	See SOC (Schedule of Courses)	\$30.00	N/A	\$30.00	Certificate of Professional Development
C3T	C3T: Food Safety - Introduction	3	1	See SOC (Schedule of Courses)	\$30.00	N/A	\$30.00	Certificate of Professional Development
C3T	C3T: Food Safety - Record Keeping and Data Collection	1.25	1	See SOC (Schedule of Courses)	\$15.00	N/A	\$15.00	Certificate of Professional Development
C3T	C3T: Pruning	4	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
C3T	C3T: Soil Building Through Cover Cropping	3	1	See SOC (Schedule of Courses)	\$30.00	N/A	\$30.00	Certificate of Professional Development
C3T	C3T: Soil Conservation	3	1	See SOC (Schedule of Courses)	\$30.00	N/A	\$30.00	Certificate of Professional Development
C3T	C3T: Sustainable Agriculture: Basic Best Practices Certificate	15	5	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
C3T	Commercial Building Maintenance: Auditing Energy, Water & Waste	9	3	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Completion
C3T	Creating an Axis Deer By-Products Business: What Does It Take?	12	4	See SOC (Schedule of Courses)	\$279.00	N/A	\$279.00	Certificate of Completion
C3T	DIY Energy Dashboards and Energy Reporting	12	2	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Completion

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
C3T	Edible Landscaping	14	4	See SOC (Schedule of Courses)	\$329.00	N/A	\$329.00	Certificate of Completion
C3T	Electricity for Beginners: Introduction to Energy Systems	24	4	See SOC (Schedule of Courses)	\$379.00	N/A	\$379.00	Certificate of Completion
C3T	Energy Monitoring and Reporting: Online Dashboards	15	4	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Completion
C3T	Energy, Water and Waste: Auditing and Technology	7.5	2	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Completion
C3T	Exploring Organizational Structures for Selling Axis Deer By-Products	9	3	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Completion
C3T	Fruit Tree Planting, Care and Pruning	4	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Completion
C3T	Introduction to Aquaponics and Aquaculture	12	4	See SOC (Schedule of Courses)	\$299.00	N/A	\$299.00	Certificate of Completion
C3T	Irrigation Management	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Completion
C3T	Managing Pests & Diseases of Plants (lab added)	12	5	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Professional Development
C3T	Marketing Axis Deer By-Products	12	4	See SOC (Schedule of Courses)	\$279.00	N/A	\$279.00	Certificate of Completion
C3T	Pruning of Tropical Ornamentals	3.5	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Completion

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
C3T	Raising Chickens	8	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Completion
C3T	Skills Pitch: Make Your Recent C3T Training a Home Run	7	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
C3T	Solar Electric Design: Battery-based for Grid Tie and Off-Grid Solution	42.5	3	See SOC (Schedule of Courses)	\$995.00	N/A	\$995.00	Certificate of Completion
C3T	Solar Hot Water Heating: Entry-level Installer Training	24	4	See SOC (Schedule of Courses)	\$349.00	N/A	\$349.00	Certificate of Completion
C3T	Solar Hot Water Heating: Servicing and Maintenance	8	1	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Completion
C3T	Solar Hot Water Heating: Servicing and Main	18	6	See SOC (Schedule of Courses)	\$399.00	N/A	\$399.00	Certificate of Professional Development
C3T	Sustainable Landscape Maintenance	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Completion
Computer Related	Adobe Illustrator Introduction	9	2	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Professional Development
Computer Related	Adobe InDesign - Introduction	9	2	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Professional Development
Computer Related	Adobe Photoshop - Intermediate	9	2	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Professional Development
Computer Related	Adobe Photoshop - Introduction	9	2	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Professional Development
Computer Related	Apple Certification Exam Days	3	1	See SOC (Schedule of Courses)	\$200.00	N/A	\$200.00	Certificate of Professional Development
Computer Related	AutoCAD - Intermediate	12	2	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	Computer Aided Drafting 2D	30	10	See SOC (Schedule of Courses)	\$695.00	N/A	\$695.00	
Computer Related	Computers for Beginners	6	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Computer Related	Doing Business on the Internet	6	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Computer Related	Essentials of Web Design	6	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Computer Related	Exploring iOS Apps and iCloud for iPad and iPhone	4	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Computer Related	Exploring Mac OS X	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Facebook for Business	6	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Computer Related	Facebook 201: How to Run Facebook Ads Using the Power Editor	3	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Computer Related	GETTING THINGS DONE!!! Proactive & Productive Time Management.	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Computer Related	Google + 101 for Business	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Computer Related	Google Docs for Business-An Interactive Workshop	3	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Computer Related	Grant Writing Advanced	2	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	Grant Writing Basics	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Grow Your Business the Easy Way with Emails	1.5	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	
Computer Related	Hands On Project Lab: Microsoft Office	6	2	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Completion
Computer Related	Home Energy Survey Professional	48	1	See SOC (Schedule of Courses)	\$1,650.00	N/A	\$1,650.00	Certificate of Professional Development
Computer Related	HootSuite: Social Media Management Dashboard	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	
Computer Related	How to Create and Manage Facebook for Business	3	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Computer Related	How to Use Pinterest to Attract Customers	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	
Computer Related	How to Use Pinterest to Attract Customers (Price Change)	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Computer Related	Movie Making on Mac and iOS	6	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$169.00	Certificate of Professional Development
Computer Related	Intermediate Windows 10	9	2	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Computer Related	Introduction to Macintosh	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Introduction to Applied Aquaponics Science: Commerical & Micro Systems	21	7	See SOC (Schedule of Courses)	\$1,500.00	N/A	\$1,500.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	Introduction to Facebook for Business	2	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Computer Related	Introduction to Geographic Information Systems (GIS)	9	1	See SOC (Schedule of Courses)	\$395.00	N/A	\$395.00	Certificate of Professional Development
Computer Related	Introduction to the iPad	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Introduction to the iPhone	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Introduction to Twitter for Business	2	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Computer Related	Introduction to Windows 10	9	2	See SOC (Schedule of Courses)	\$179.00	N/A	\$239.00	Certificate of Professional Development
Computer Related	Keyboard Typing for Success	15	3	See SOC (Schedule of Courses)	\$299.00	N/A	\$299.00	Certificate of Professional Development
Computer Related	iPhone and iPad Apps	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	Photos: Mac and iOS	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Computer Related	QuickBooks Pro for Beginners	9	3	See SOC (Schedule of Courses)	\$229.00	N/A	\$229.00	Certificate of Professional Development
Computer Related	Keyboard Typing for Success	15	3	See SOC (Schedule of Courses)	\$469.00	N/A	\$469.00	Certificate of Professional Development
Computer Related	OS X Support Essentials	24	3	See SOC (Schedule of Courses)	\$1,495.00	N/A	\$1,495.00	Certificate of Professional Development
Computer Related	Mac Integration Basics	6	1	See SOC (Schedule of Courses)	\$295.00	NS	\$295.00	Certificate of Completion

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	Mac Management Basics:	6	1	See SOC (Schedule o	\$295.00	NS	\$295.00	Certificate of Completion
Computer Related	Microsoft Access - Intermediate	12	2	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Professional Development
Computer Related	Microsoft Access Essentials	12	2	See SOC (Schedule of Courses)	\$279.00	N/A	\$279.00	Certificate of Professional Development
Computer Related	Microsoft Excel - Essentials*	12	3	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	Microsoft Excel - Intermediate	12	2	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	Microsoft PowerPoint Presentations	6	1	See SOC (Schedule of Courses)	\$169.00	N/A	\$169.00	Certificate of Professional Development
Computer Related	Microsoft Outlook 10 Basics	8	1	See SOC (Schedule of Courses)	\$159.00	N/A	\$159.00	Certificate of Professional Development
Computer Related	Microsoft Publisher	9	2	See SOC (Schedule of Courses)	\$195.00	N/A	\$195.00	Certificate of Professional Development
Computer Related	Microsoft Word - Essentials	12	2	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	Microsoft Word - Intermediate*	12	2	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	Microsoft Word and PowerPoint Quickstart	8	1	See SOC (Schedule of Courses)	\$159.00	N/A	\$159.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	Movie Making on Mac and iOS	6	2	See SOC (Schedule o	\$149.00	NS	\$149.00	Certificate of Completion
Computer Related	Online Shopping Carts	6	1	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Computer Related	OS X Mountain Lion	26	2	See SOC (Schedule of Courses)	\$995.00	N/A	\$995.00	Certificate of Professional Development
Computer Related	OS X Mountain Lion Support Essentials	26	14	See SOC (Schedule of Courses)	\$989.00	N/A	\$989.00	Certificate of Professional Development
Computer Related	OS X Mountain Lion Support Essentials	26	14	See SOC (Schedule of Courses)	\$989.00	N/A	\$989.00	Certificate of Professional Development
Computer Related	OS X Support Essentials	3	1	See SOC (Schedule of Courses)	\$1,495.00	N/A	\$1,495.00	Certificate of Professional Development
Computer Related	Photos: Mac and iOS	3	1	See SOC (Schedule o	\$79.00	NS	\$79.00	Certificate of Completion
Computer Related	QuickBooks (formerly 1 & 2 now one course)	12	3	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	QuickBooks (formerly 1 & 2 now one course)	12	2	See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Professional Development
Computer Related	Quickbooks Advanced: Special Topics	6	1	See SOC (Schedule of Courses)	\$189.00	N/A	\$189.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Computer Related	QuickBooks For The Uninitiated	9	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Computer Related	ServSafe Certification: Class and Online Exam	10	5	See SOC (Schedule of Courses)	\$109.00	N/A	\$109.00	Certification Certificate from ServSafe
Computer Related	Spreadsheets for Beginners	6	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Computer Related	The Stellar Presentation: PowerPoint Revisited	6	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Computer Related	Twitter: Grow Your Business 140 Characters at a Time (Price Change)	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Computer Related	Web Site Marketing and Promotion	6	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Computer Related	Website Graphics	12	2	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Professional Development
Computer Related	Word Processing for Beginners	4	2	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Computer Related	Word Press Advanced	4	2	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Computer Related	WordPress: Blogging Basics	6	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$135.00	Certificate of Professional Development
Green Skills	ABCDs of Pruning Tropical Ornamentals	3.5	1	See SOC (Schedule of Courses)	\$ 65.00	N/A	\$ 65.00	Certificate of Professional Development
Green Skills	Advanced Photovoltaic	42	3	See SOC (Schedule of Courses)	\$895.00	N/A	\$895.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	All About Trees (Arborist's Certification Prep Course	43	8	See SOC (Schedule of Courses)	\$950.00	N/A	\$950.00	Certificate of Professional Development
Green Skills	All About Trees (Arborist's Certification Prep Course	39	7	See SOC (Schedule of Courses)	\$549.00	N/A	\$549.00	Certificate of Professional Development
Green Skills	Battery-Based Photovoltaic Design	40	4	See SOC (Schedule of Courses)	\$895.00	N/A	\$895.00	Certificate of Completion
Green Skills	Battery Storage for a New Hawaii PV Scenario	15	1	See SOC (Schedule of Courses)	\$449.00	N/A	\$449.00	Certificate of Professional Development
Green Skills	Becoming A General Contractor	10	5	See SOC (Schedule of Courses)	\$249	N/A	\$249	Certificate of Completion
Green Skills	Beekeeping: Dividing & Swarm Catching	6	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Green Skills	Beekeeping: Dividing & Swarm Catching	6	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Green Skills	Building with Bamboo Series	18	3	See SOC (Schedule of Courses)	\$449.00	N/A	\$449.00	Certificate of Completion
Green Skills	Building with Bamboo Day 1	5	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Completion
Green Skills	Building with Bamboo Series	5	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Completion
Green Skills	Building with Bamboo Series	8	1	See SOC (Schedule of Courses)	\$195.00	N/A	\$195.00	Certificate of Completion
Green Skills	Building Operators Certification (BOC)	74	9	See SOC (Schedule of Courses)	\$200.00	N/A	\$200.00	Certificate of Professional Development
Green Skills	Chainsaw User Safety Course	12	2	See SOC (Schedule of Courses)	\$239.00	N/A	\$239.00	Certificate of Completion

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	Composting 101	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Green Skills	Cooking with Honey	4	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Completion
Green Skills	Corporate Social Responsibility Goalsetting & Measuring	30	5	See SOC (Schedule of Courses)	\$495.00	N/A	\$495.00	Certificate of Professional Development
Green Skills	Crafts with Bamboo	7	1	See SOC (Schedule of Courses)	\$150.00	N/A	\$150.00	Certificate of Professional Development
Green Skills	Creating a Sustainable Business	8	1	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Green Skills	DIY Energy Dashboards and Energy Reporting	8	1	See SOC (Schedule of Courses)	\$25.00	N/A	\$25.00	Certificate of Professional Development
Green Skills	Edible Landscape Design	17.5	4	See SOC (Schedule of Courses)	\$329.00	N/A	\$329.00	Certificate of Professional Development
Green Skills	Edible Landscaping for Your Home	4	2	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Green Skills	Electric Vehicles 101	3	1	See SOC (Schedule of Courses)	\$25.00	N/A	\$25.00	Certificate of Professional Development
Green skills	Farm to Table 1	8	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Completion
Green Skills	Farm to Table 2	8	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Completion
Green Skills	From Seeds to Riches	12	4	See SOC (Schedule of Courses)	\$279.00	N/A	\$279.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	Get Powerful with Power Tools	30	5	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Completion
Green Skills	Green Business Marketing & Entrepreneurship	24	2	See SOC (Schedule of Courses)	\$595.00	N/A	\$595.00	Certificate of Professional Development
Green Skills	Green Entrepreneurship 101	8	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Professional Development
Green Skills	Hand and Power Tool Safety	24	4	See SOC (Schedule of Courses)	\$379.00	N/A	\$379.00	Certificate of Completion
Green Skills	Hands-On with Bamboo	14	2	See SOC (Schedule of Courses)	\$275.00	N/A	\$275.00	Certificate of Completion
Green Skills	Harvesting Honey	6	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Completion
Green Skills	Home Energy Monitoring Techniques	8	1	See SOC (Schedule of Courses)	\$495.00	N/A	\$495.00	Certificate of Professional Development
Green Skills	Home Gardening for Sustainability	6	4	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Green Skills	How to Build a Simple Shed	15	5	See SOC (Schedule of Courses)	\$369.00	N/A	\$369.00	Certificate of Completion
Green Skills	How to Grow and Maintain Tropical Fruit Trees	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Completion
Green Skills	Intermediate Beekeeping	6	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Green Skills	Intermediate Green Building	80	10	See SOC (Schedule of Courses)	\$1,500.00	N/A	\$1,500.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	Intro to Korean Natural Farming w/ Chickens & Pigs	12	1	See SOC (Schedule of Courses)	\$229.00	N/A	\$229.00	Certificate of Participation
Green Skills	Introduction to Geographic Information Systems (GIS) for Farmers	4	1	See SOC (Schedule o	\$115.00	N/A	\$115.00	Certificate of Completion
Green Skills	Introduction to Permaculture	6	3	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Green Skills	Irrigation Management	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Green Skills	It's Hot in Here	2	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Professional Development
Green Skills	Landscape Maintenance Course	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$129.00	Certificate of Professional Development
Green Skills	Law Care Management	10	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Green Skills	Lean & Green Simulation Series	12.5	5	\$OC (Schedule of Cou	\$349.00	N/A	\$349.00	Certificate of Professional I
Green Skills	Lean Office	7	1	\$OC (Schedule of Cou	\$200.00	N/A	\$200.00	Certificate of Professional I
Green Skills	Lean Simulation/Workshop	7	1	\$OC (Schedule of Cou	\$200.00	N/A	\$200.00	Certificate of Professional I
Green Skills	Green Manufacturing Workshop	5	1	\$OC (Schedule of Cou	\$119.00	N/A	\$119.00	Certificate of Professional I

Green Skills	LEED AP Building Operator & Maintenance	12	2	See SOC (Schedule o	\$295.00	N/A	\$295.00	Certificate of Professional Development
--------------	---	----	---	---------------------	----------	-----	----------	---

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	LEED Green Associate Exam Prep	8	2	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Completion
Green Skills	LEED Project Experience Operations and Maintenance	6	4	See SOC (Schedule of Courses)	\$499.00	N/A	\$499.00	Certificate of Completion

Green Skills	Lighting for a New Hawaii	3.5	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Green Skills	Maui Solar PV: What You Need to Know Today	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Completion
Green Skills	NABCEP Entry Level Exam	3	1	See SOC (Schedule of Courses)	\$175.00	N/A	\$190.00	Certificate of Professional Development
Green Skills	Native Plant Road Show	8	4	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Completion
Green Skills	Organic Gardening Techniques	4	2	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Green Skills	Pesticide Best Practices	6	1	See SOC (Schedule of Courses)	\$150.00	N/A	\$150.00	Certificate of Professional Development
Green Skills	Photovoltaic (PV) Technical Sales	42	7	See SOC (Schedule of Courses)	\$795.00	N/A	\$795.00	Certificate of Professional Development
Green Skills	Planting Fruit Trees I	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Completion
Green Skills	Planting Fruit Trees II	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Completion
Green Skills	Practical Energy Management	6	2	See SOC (Schedule of Courses)	\$25.00	N/A	\$25.00	Certificate of Professional Development
Green Skills	Preserving Your Produce	8	2	See SOC (Schedule of Courses)	\$139.00	N/A	\$139.00	Certificate of Completion

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Green Skills	Products of the Hive	6	1	SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Green Skills	Queen Rearing in Beekeeping	6	1	SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Green Skills	Reef-Friendly Landscaping	12.5	5	See SOC (Schedule of Courses)	\$219.00	N/A	\$219.00	Certificate of Completion
Green Skills	Reef-Friendly Shoreline Innovations	12.5	5	See SOC (Schedule of Courses)	\$219.00	N/A	\$219.00	Certificate of Professional Development
Green Skills	Seeds & Plant Propagation	3	1	SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Completion
Green Skills	Simple Composting and Worm Composting	1.5	1	See SOC (Schedule of Courses)	\$25.00	N/A	\$25.00	Certificate of Professional Development
Green Skills	Small Wind Turbine Design & Installation	48	2	See SOC (Schedule of Courses)	\$949.00	N/A	\$949.00	Certificate of Professional Development
Green Skills	Small Wind Turbine Installation	8	2	See SOC (Schedule of Courses)	\$250.00	N/A	\$250.00	Certificate of Professional Development
Green Skills	Soil Tests & Organic Soil Amendments	3	1	SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Completion
Green Skills	Sustainable Strategies for Hotel and Resort Operations	36	8	See SOC (Schedule of Courses)	\$1,225.00	N/A	\$1,225.00	Certificate of Completion
Green Skills	The ABCD's of Sustainable Pruning	3	1	See SOC (Schedule of Courses)	\$54.00	N/A	\$54.00	Certificate of Professional Development
Green Skills	Water/Wastewater Treatment Entry Level Operator Training	90	15	SOC (Schedule of Courses)	\$1,900.00	N/A	\$1,900.00	Certificate of Professional Development
Green Skills	Your Backyard Foodscape	15	4	See SOC (Schedule of Courses)	\$319.00	N/A	\$319.00	Certificate of Completion

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Health	Gerontology, understanding the aging process	3	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Health	Motivational Interviewing	16	1	See SOC (Schedule of Courses)	\$279.00	N/A	\$279.00	Certificate of Completion
Health	Phlebotomy Technician	90	11	See SOC (Schedule of Courses)	\$1,599.00	N/A	\$1,799.00	yes
Maintenance and Repair	Electrician Continuing Competency	4	1	See SOC (Schedule of Courses)	\$360.00	N/A	\$360.00	Certificate of Professional Development
Maintenance and Repair	2014 Electrician Continuing Competency	4	1	See SOC (Schedule of Courses)	\$85.00	N/A	\$85.00	Certificate of Professional Development
Maintenance and Repair	Plumbers Continuing Competency	4	1	See SOC (Schedule of Courses)	\$ 85.00	N/A	\$85.00	Certificate of Professional Development
Maintenance and Repair	2012 Plumbers Continuing Competency	4	1	See SOC (Schedule of Courses)	\$ 180.00	N/A	\$180.00	Certificate of Professional Development
Maintenance and Repair	Watersense Inspection Training	8	1	See SOC (Schedule of Courses)	\$249.00	N/A	\$199.00	Certificate of Professional Development
Soft Skills	7 Techniques for Mastering Stress and Enhancing Health & Happiness	6	4	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Accelerated Reading (Speed Reading)	7	1	See SOC (Schedule of Courses)	\$95.00	N/A	\$95.00	Certificate of Professional Development
Soft Skills	Advanced Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Advanced Speak Hawaiian	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Advertising Photography with NYC Photographer Denny Tillman	6	2	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Alzheimer's Disease and Nutrition - CME Approved for Physicians	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	An Introduction to the Culture and Language of Hawai'i	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Ancient Hawaii Calendar	5.5	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Back to the Basics with Appreciation Marketing	5	2	See SOC (Schedule of Courses)	\$74.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	Be Prepared for Any Emergency	3	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Soft Skills	Be Your Own Boss	3	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Soft Skills	Beginners Landscape Design	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	Beginner's Landscape Design	3	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Professional Development
Soft Skills	Biofeedback and You	9	3	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	Cake Decorating	4	1	See SOC (Schedule of Courses)	\$119.00	N/A	\$119.00	Certificate of Professional Development
Soft Skills	Cakelets 101 - A Cake Decorating Class	4	1	See SOC (Schedule of Courses)	\$109.00	N/A	\$109.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Catering 101	12	1	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Soft Skills	Culinary Basics 1	3	1	See SOC (Schedule of Courses)	\$ 89.00	N/A	\$ 89.00	Certificate of Completion
Soft Skills	Culinary Basics 2	3	1	See SOC (Schedule of Courses)	\$ 89.00	N/A	\$ 89.00	Certificate of Completion
Soft Skills	International Cooking: Flavors of Italy and Spain	4	1	See SOC (Schedule of Courses)	\$ 89.00	N/A	\$ 89.00	Certificate of Completion
Soft Skills	International Cooking: Flavors of India	3	1	See SOC (Schedule of Courses)	\$ 89.00	N/A	\$ 89.00	Certificate of Completion
Soft Skills	Table-side and Flambe Cooking	3	1	See SOC (Schedule of Courses)	\$ 99.00	N/A	\$ 99.00	Certificate of Completion
Soft Skills	Cooking Seafood	3	1	See SOC (Schedule of Courses)	\$ 99.00	N/A	\$ 99.00	Certificate of Completion
Soft Skills	Fish Cutting and Grading	16	8	See SOC (Schedule of Courses)	\$ 330.00	N/A	\$ 330.00	Certificate of Completion
Soft Skills	Chainsaw Safety Certification	21	3	See SOC (Schedule of Courses)	\$375.00	N/A	\$375.00	Certificate of Professional Development
Soft Skills	Chaos to Carefree-Maximizing Your Business Space	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Soft Skills	Cognitive Customer Service Techniques for Every Business	12	3	See SOC (Schedule of Courses)	\$169.00	N/A	\$169.00	Certificate of Professional Development
Soft Skills	Communicating with a Difficult Person	6	3	See SOC (Schedule of Courses)	\$79.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Complete Financial Workshop	9	3	See SOC (Schedule of Courses)	\$78.00	N/A	\$78.00	Certificate of Professional Development
Soft Skills	Conversational Spanish Level I	6	2	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Conversational Spanish Level II (Ages 13+)	6	3	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Copywriting for Marketing your Business	6	2	See SOC (Schedule of Courses)	\$79.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Creating a Vision Board	6	3	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Creative Songwriting	12.5		See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Completion
Soft Skills	Creative Songwriting	12.5		See SOC (Schedule of Courses)	\$269.00	N/A	\$269.00	Certificate of Completion
Soft Skills	Creative Writing: Intro and More	9	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Culture and Language of Hawaii	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Customer Success: The Secrets of the Successful Salesperson	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	Customer Success: Winning the Customer & Closing the Deal	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	DELEGATING FOR RESULTS: All is Possible with Successful Delegation	3	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Delivering Happiness	4	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Design History for a Curious Consumer	5	1	See SOC (Schedule of Courses)	\$44.00	N/A	\$44.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Edgewalkers Organizations that Take Risk, Build Bridges & Break New Ground	12	2	See SOC (Schedule of Courses)	\$145.00	N/A	\$145.00	Certificate of Professional Development
Soft Skills	Entry Level Photovoltaic Design & Installation	50	10	See SOC (Schedule of Courses)	\$995.00	N/A	\$995.00	Certificate of Professional Development
Soft Skills	Essential Workplace Communication Skills	16	3	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Professional Development
Soft Skills	Filmmaking 101: Essence of Filmmaking	14	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Professional Development
Soft Skills	Food and Beverage Server Certification	15	1	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Professional Development
Soft Skills	Foreclosures, Short Sale, and Bankruptcy	4	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	French Deux	10	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	French Level 2	12	6	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Fundamentals of Accounting	5	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development
Soft Skills	Hawaiian Chanting	6	6	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Hawaiian Healing Philosophies	6.5	1	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Hawaiian Mele & Mo`olelo	6	3	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Hawaiian Warriors and Weapons	6.5	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Hawaii's Marine Naturalist Certification & Training	12	1	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	History & Culture of Hawai`i	15	5	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	History & Culture of Maui	12.5	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Ho`opono in Government (The Hawaiian Way of Balance	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	How to Talk to Someone You Don't Want to - But Have to	9	3	See SOC (Schedule of Courses)	\$85.00	N/A	\$85.00	Certificate of Professional Development
Soft Skills	How to Teach ESL (English as a Second Language)	8	2	See SOC (Schedule of Courses)	\$135.00	N/A	\$135.00	Certificate of Professional Development
Soft Skills	In the Board Room: Rules & Responsibilities	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	Intermediate Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Intro to Digital Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Introduction to French	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$169.00	Certificate of Professional Development
Soft Skills	Introduction to Hawaiian Culture with Kapolei	14	7	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Introduction to Hawaiian Language & Culture	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Introduction to Interior Design	12	6	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Introduction to Tending Bar	12	4	See SOC (Schedule of Courses)	\$299.00	N/A	\$299.00	Certificate of Professional Development
Soft Skills	Introduction to the Fundamentals Intergrative Healing and Natural Medicine	14	2	See SOC (Schedule of Courses)	\$249.00	N/A	\$249.00	Certificate of Professional Development
Soft Skills	Introduction to Writing a Non-Fiction Book	3	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Soft Skills	Japanese for Beginners	16	8	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Keyboard Typing for Success	15	5	See SOC (Schedule of Courses)	\$469.00	N/A	\$469.00	Certificate of Professional Development
Soft Skills	Keyboard Typing for Success I	15	3	See SOC (Schedule of Courses)	\$295.00	N/A	\$295.00	Certificate of Professional Development
Soft Skills	Keyboard Typing for Success II	10	2	See SOC (Schedule of Courses)	\$209.00	N/A	\$209.00	Certificate of Professional Development
Soft Skills	Know Your Customers & Increase Your Sales with DISC	4	1	See SOC (Schedule of Courses)	\$155.00	N/A	\$155.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Learn Spanish with Music, Movies & Media	8	2	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Loan Modification	6	1	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Make the Most of Your Memory	7	1	See SOC (Schedule of Courses)	\$95.00	N/A	\$95.00	Certificate of Professional Development
Soft Skills	Marketing & Networking on Maui (Hours change)	3.5	1	See SOC (Schedule of Courses)	\$105.00	N/A	\$105.00	Certificate of Professional Development
Soft Skills	Marketing and Communicating Sustainability to your Customers	8	1	See SOC (Schedule of Courses)	\$199.00	N/A	\$199.00	Certificate of Professional Development
Soft Skills	Marketing and Networking on Maui	4	1	See SOC (Schedule of Courses)	\$105.00	N/A	\$105.00	Certificate of Professional Development
Soft Skills	Maui Filmmakers: Screening and Talk Story	3.25	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Soft Skills	Maximize Your Retail Space	2	1	See SOC (Schedule of Courses)	\$49.00	N/A	\$49.00	Certificate of Professional Development
Soft Skills	Mind, Mood and Memory Class with Dr. Kern	8	4	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Negotiation: The Art of The Deal	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development

Soft Skills Office Management Skills 6 1 See SOC (Schedule of Courses) \$159.00 N/A \$159.00 Certificate of Professional Development 02/18/16

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Pairing Wines with Food	2	1	See SOC (Schedule of Courses)	\$109.00	N/A	\$109.00	Certificate of Professional Development
Soft Skills	Plant Propagation	2	1	See SOC (Schedule of Courses)	\$34.00	N/A	\$34.00	Certificate of Professional Development
Soft Skills	Positive Affirmations: Say It, Believe It, Be It	6	3	See SOC (Schedule of Courses)	\$89.00	N/A	\$89.00	Certificate of Professional Development
Soft Skills	Professional Language Interpreter Training	12	2	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Reduce Your Foreign Accent	12	6	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Security Report Writing	3	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	SerSafe Certification: Class and Online Exam	10	1	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Social Media for Small Business	6	1	See SOC (Schedule of Courses)	\$125.00	N/A	\$125.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Speak Hawaiian - Intermediate	6	6	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Speak Hawaiian For Beginners	6	6	See SOC (Schedule of Courses)	\$129.00	N/A	\$129.00	Certificate of Professional Development
Soft Skills	Speak Hawaiian For Beginners <i>in Lahaina</i>	10	5	See SOC (Schedule of Courses)	\$119.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Speak Hawaiian for Beginners with Kapolei	12	6	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Speak Hawaiian with Kapolei - Intermediate	12	3	See SOC (Schedule of Courses)	\$144.00	N/A	\$144.00	Certificate of Professional Development
Soft Skills	Staying Focused Behind the Lens: Advanced Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Staying Focused Behind the Lens: Beginner Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Staying Focused Behind the Lens: Intermediate Photography with Ray Mains	12	3	See SOC (Schedule of Courses)	\$179.00	N/A	\$179.00	Certificate of Professional Development
Soft Skills	Take Stock in the Market	1.5	1	See SOC (Schedule of Courses)	\$35.00	N/A	\$35.00	Certificate of Professional Development
Soft Skills	Taking Control - A Financial Management Workshop for Women	4.5	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Soft Skills	Taking Control - Financial Challenges Facing Women	1	1	See SOC (Schedule of Courses)	\$39.00	N/A	\$39.00	Certificate of Professional Development

UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	The Art & Science of Creating	16	8	See SOC (Schedule of Courses)	\$149.00	N/A	\$149.00	Certificate of Professional Development
Soft Skills	The Balanced Professional: Making work-life balance work	6	1	See SOC (Schedule of Courses)	\$145.00	N/A	\$145.00	Certificate of Professional Development
Soft Skills	The Entertainment Industry - Realize Your Dream	12	6	See SOC (Schedule of Courses)	\$134.00	N/A	\$134.00	Certificate of Professional Development
Soft Skills	The Exceptional Presenter Four Progressive Advanced Classes	12	4	See SOC (Schedule of Courses)	\$159.00	N/A	\$159.00	Certificate of Professional Development
Soft Skills	The Upper Limit Problem	3	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Time Robbers: Every Day You are Losing 1 Hour or More	3	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	Transform Your Office Into An Effective Organized System	3	1	See SOC (Schedule of Courses)	\$59.00	N/A	\$59.00	Certificate of Professional Development
Soft Skills	What if the Problem's Not the Problem	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	What is Your Money and Success Blueprint	5	2	See SOC (Schedule of Courses)	\$74.00	N/A	\$74.00	Certificate of Professional Development
Soft Skills	What's Your Elevator Speech?	2	1	See SOC (Schedule of Courses)	\$45.00	N/A	\$45.00	Certificate of Professional Development

**UNIVERSITY OF HAWAII MAUI COLLEGE
RFP No. DLIR/WDD 2015-01
TRAINING MATRIX**

* The prices approved by STATE for services performed pursuant to RFP No. DLIR/WDD 2015-01 shall be fifty-percent (50%) of the cost of ETF assistance listed in the "Total Tuition" column, tax inclusive; However, the maximum payment for each unit of service that the STATE will pay shall not exceed \$250; if applicable, tax inclusive. The employer shall pay the other fifty-percent (50%) of the cost of ETF assistance, tax inclusive, listed in the "Total Tuition" column and any excess balance that exceeds the assistance directly to CONTRACTOR.

Program Area	Course Title	Duration in Hours	Duration in Weeks	Schedule	Tuition Price (Cost per Unit)			Certification Offered? Yes/No
					Total Price	State Discount Rate (%) & Cost per unit	Total Tuition, if applicable, including tax*	
Soft Skills	Wine Tasting Essentials	2	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Wines 101: Increase Your Knowledge of Fine Wines	10	5	See SOC (Schedule of Courses)	\$379.00	N/A	\$379.00	Certificate of Professional Development
Soft Skills	Wines on the Cutting Edge	2	1	See SOC (Schedule of Courses)	\$99.00	N/A	\$99.00	Certificate of Professional Development
Soft Skills	Winning Telephone Techniques	3	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	Win-Win: The Real Deal	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development
Soft Skills	Women & Self-Leadership: Mastering Self to Empower Others	4	1	See SOC (Schedule of Courses)	\$79.00	N/A	\$79.00	Certificate of Professional Development
Soft Skills	Workspace Organization	3	1	See SOC (Schedule of Courses)	\$69.00	N/A	\$69.00	Certificate of Professional Development